

FREQUENTLY ASKED QUESTIONS (FAQ)

1. **How do I get started with Khawaja Securities Limited?**

You can simply contact us through our number 042-36280811-14 or our website or you can also visit us personally. Our equity dealer will guide you through the process.

2. **What types of services does Khawaja Securities desk provide?**

We provide a complete package including first hand market information, fast execution and settlement of transactions.

3. **Why should I choose Khawaja Securities?**

Khawaja Securities (pvt) Limited has been in the market for over 13 years and has created goodwill for itself.

4. **Who is your typical client?**

Any individual/corporate willing to take exposure in the capital markets and wants to get first hand knowledge of Pakistan Stock Exchange.

5. **Is there a minimum amount I need to invest to open an account?**

Minimum requirement to open a HNW account is PKR 5 lakh.

6. **How can I purchase/sell investment?**

Once you open an account and entitlement is obtained, orders may also be placed over the telephone with the equity trader assigned for your service.

7. **When does an investment purchase need to be paid for?**

Orders will not be processed until your account has the necessary funds available to cover the order. If you have signed a 3 times margin agreement, you may utilize MTS for any shortfall in available funds to affect the purchase.

8. **After an investment sale, in how much time will I have access to the proceeds?**

Settlement policy in stock transactions is Trade Date plus 2 business days.

9. **How do you notify clients about their order execution?**

Customers get their order status by our equity dealer on telephone or we have this practice to send them the order confirmation email containing details about their executed transactions, at the day end

10. **What is a Margin Call Alert?**

Margin call alerts can be simply explained as a message sent to the client when his session holdings or exposure exceeds his actual cash (Not Trading Limit) by a margin of 30%.

This generally happens when a client using a margin account, utilizes almost his entire trading limit and the value of the scrips held are declining in price per share. As the price declines, it reflects negatively on the actual cash holding (Not Trading Limit). Scrips are organized in nature by classes under margin values (Class A to E that varies from 20% Margin to 100% No Margin). These can be found under 'Portfolio' in the client account.

When the price of a share falls, according to the percentage amount of margin associated to it, deductions are made from the actual cash limit. When the actual cash is reduced by 30%, margin call alerts are sent to clients to either sell off their exposure or a portion of the exposure in order to square off their position.

11. What are the risks of securities trading?

All the risks related to the securities trading have been appended in the Brokerage Account Agreement of the Khawaja Securities Account Opening Form, which can be accessed by clicking on its hyperlink.